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June 04, 2013

The Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, California 90012

Dear Supervisors:

**APPROVAL OF PHYSICIAN SERVICES FOR INDIGENTS PROGRAM  
AGREEMENT  
(ALL DISTRICTS)  
(3 VOTES)**

**SUBJECT**

Request approval of revised emergency physician services Participation Agreement under the Physician Services for Indigents Program for the Department of Health Services Emergency Medical Services Agency, to be executed with eligible physicians, and delegated authority to non-substantively revise, offer and execute the Participation Agreement every three years, beginning with the period July 1, 2016 through June 30, 2019, with eligible physicians providing emergency services at non-County hospitals under the Physician Services for Indigents Program.

**IT IS RECOMMENDED THAT THE BOARD:**

1. Authorize the Director of Health Services (Director), or his designee, to offer and execute a revised Participation Agreement, with eligible physicians providing emergency services at non-County hospitals under the Physician Services for Indigents Program (PSIP), effective following Board approval for the period July 1, 2013 through June 30, 2016.
2. Delegate authority to the Director, or his designee, to revise, offer and execute Participation Agreement every three-years, with eligible physicians providing emergency services at non-County hospitals under the PSIP, with non-substantive changes to the terms and conditions and approval by County

Counsel, with notification to the Board and the Chief Executive Office.

### **PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION**

The Department of Health Services (DHS) currently administers the PSIP, which allows physicians to enroll in the program by completing an enrollment package that includes the Participation Agreement. Beginning in Fiscal Year (FY) 2010-11, pursuant to the recommendation by the Auditor-Controller, the annual enrollment period was changed to a three-year term which helped facilitate timely physician claim submission and mitigate payment delays.

Approval of the first recommendation will allow the Director to offer a revised Participation Agreement, substantially similar to Exhibit I, to any non-County physician providing emergency services to indigent patients at non-County hospitals.

Approval of the second recommendation will allow the Director to renew the term of the Participation Agreements to reenroll physicians in the program every three years with non-substantive changes as may be required to continue reimbursement for emergency services at non-County hospitals under the PSIP. Physicians will continue to receive payment based on the current approved rate for services provided as stated in the Maddy legislation.

### **Implementation of Strategic Plan Goals**

The recommended actions support Goal 3, Integrated Services Delivery, of the County's Strategic Plan.

### **FISCAL IMPACT/FINANCING**

Currently there are over 6,000 physicians enrolled in the PSIP. It is estimated that in FY 2013-14 the number of claims to be paid will be approximately 518,000.

The estimated funding for PSIP services for FY 2013-14 is \$17.7 million, covered by SB 612 (Maddy), SB 1773, Measure B, and Martin Luther King, Jr. Multi-Service Ambulatory Care Center's operating budget for the Impacted Hospital Program. If SB 191, which would extend the operative date of SB 1773 funding indefinitely fails passage in the State legislature, the PSIP funding above would be reduced by \$2.6 million.

Funding for PSIP is included in the DHS' FY 2013-14 Recommended Budget and will be requested in future fiscal years.

### **FACTS AND PROVISIONS/LEGAL REQUIREMENTS**

Pursuant to the authority granted under California Health and Safety (H&S) Code Section 1797.98a. (b)(1) the County established an emergency medical services fund to pay for emergency medical services, including but not limited to, reimbursements to physicians, surgeons, and hospitals for indigent patients treated in non-County hospitals.

H&S Code Section 1797.98e.(a) requires an agency administering emergency medical services funds to fairly prorate, without preference, payments to each claimant at a level less than the maximum payment level, when the administering agency determines that claims for payment for physician and surgeon services are of sufficient numbers and amounts that, if paid, would exceed the total amount of funds available for payment.

Based on the State's elimination of the Emergency Medical Services Appropriation in FY 2009-10, on February 16, 2010 the Board approved DHS' request to reduce the initial reimbursement rate for non-County physician services claims from 27 percent to 18 percent effective July 1, 2009.

On October 25, 2011, the Board approved delegated authority to the Director to reset PSIP interim payment rates. DHS exercised its delegated authority to reduce the FY 2012-13 PSIP reimbursement rate from 14 percent to 9 percent of the Official County Fee Schedule (OCFS). This reduction was necessary due to a projected decrease in Maddy Fund collections and the continued increase in claim volume. The reimbursement rate for PSIP will remain at 9 percent of the OCFS for FY 2013-14. Should a significant amount of funding remain after payment of all claims, a supplemental payment may be made, not to exceed 34 percent, as specified in Exhibit I. The reimbursement rate for trauma services claims will remain at 50 percent of the OCFS.

County Counsel has approved Exhibit I as to form.

#### **CONTRACTING PROCESS**

Not applicable.

#### **IMPACT ON CURRENT SERVICES (OR PROJECTS)**

Approval of the recommendations will enable DHS to continue to enroll eligible physicians providing emergency services at non-County hospitals under the PSIP.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Mitchell Katz".

Mitchell H. Katz, M.D.

Director

MHK:rg

Enclosures

c: Chief Executive Office  
County Counsel  
Executive Office, Board of Supervisors

**PROGRAM ENROLLMENT PROVIDER FORM**  
**JULY 1, 2013 TO JUNE 30, 2016**

Physician Name: \_\_\_\_\_  
(Last Name) (First Name) (M.I.)

Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Telephone No.: (\_\_\_\_) \_\_\_\_\_ Contact Person: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Primary Specialty: \_\_\_\_\_ State License Number: \_\_\_\_\_

U.P.I.N.: \_\_\_\_\_ Payee Tax I.D.#: \_\_\_\_\_

Payee Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Group Name: \_\_\_\_\_

Company Name: \_\_\_\_\_ E Mail Address: \_\_\_\_\_  
Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Telephone Number: (     ) \_\_\_\_\_ Contact Person: \_\_\_\_\_

[illegible]

DATE \_\_\_\_\_

**IMPORTANT:** For prompt processing, return this form as soon as possible to:  
**AMERICAN INSURANCE ADMINISTRATORS**  
**P.O. BOX 2340**  
**Bassett, CA 91746-0340**

NON-COUNTY PHYSICIANS INDIGENT SERVICES PROGRAMS

JULY 1, 2013 TO JUNE 30, 2016  
CONDITIONS OF PARTICIPATION AGREEMENT

SUBMIT TO: AMERICAN INSURANCE ADMINISTRATORS (AIA)  
P.O. BOX 2340  
BASSETT, CALIFORNIA 91746-0340

The undersigned physician (hereinafter "Physician") certifies that claims submitted hereunder are for services provided by him/her to patients who do not have health insurance coverage for medical services and care, and who cannot afford to pay for services rendered, and for whom payment will not be made through any private coverage or by any program funded in whole or in part by the federal government. Programs covered by this single agreement include:

**Physician Services for Indigents Program** – Emergency services (at hospitals defined in the Billing Procedures) for up to 72 hours (except for eligible trauma patients under other programs below).

**Trauma Services for Indigents Program** – Trauma services provided in an acute setting for full length of stay at a Los Angeles County designated trauma center.

**Impacted Hospital Program** – Emergency services and/or inpatient services provided for up to six inpatient days at a Los Angeles County designated Impacted Hospitals (associated with closure of MLK-Harbor Hospital).

**Physicians Services for Indigents Program-MetroCare** – Inpatient services for patients transferred from a County-operated or Impacted Hospitals (see above) to St. Vincent Medical Center.

Physician acknowledges receipt of a copy of the applicable Billing Procedures for each program (hereinafter "Billing Procedures"), promulgated by the County of Los Angeles, Department of Health Services, the terms and conditions of which are incorporated herein by reference.

Physician agrees that all obligations and conditions stated in the Billing Procedures will be observed by him/her, including, but not limited to, the proper refunding of monies to the County when patient or third-party payments are made after reimbursement under this claiming process has been received; the cessation of current, and waiver of future, collection efforts upon receipt of payment; and the preparation, maintenance, and retention of service and finance records, including their availability for audit. Physician affirms that for all claims submitted, reasonable efforts to identify third-party payers have been made, no third-party payers have been discovered, and no payment has been received.

Physician agrees to assign and subrogate all rights that s/he may have against any patient, his/her responsible relative, any third party tortfeasor or any other party for reimbursement as a result of care and services provided by Physician, and/or his/her staff, for which a claim has been submitted to County under any of these programs. At its sole discretion, County, and/or its contractor, may proceed independently against such parties for reimbursement to the extent permitted by law. The rights hereby assigned and subrogated to County under this provision include reimbursement for the full amount of any customary or actually billed charges of Physician, and his/her staff, for patient care and services regardless of the amount the Physician has received under any of these programs. Physician agrees to cooperate with County and/or its contractors in the exercise of the rights assigned and subrogated to County under this provision.

Physician expressly acknowledges and accepts that any County liability for claims submitted hereunder is at all times subject to conditions defined in the Billing Procedures, including, but not limited to, (1) availability of monies, (2) priority of claim receipt, and (3) audit and adjustments. In accordance with instructions in the Billing Procedures, Physician agrees to submit required documents for claims, and provide other patient data as may be required by the County.

Physician certifies that information on claims submitted by him/her is true, accurate, and complete to the best of his/her knowledge.

\_\_\_\_\_  
TYPED/PRINTED NAME OF PHYSICIAN

\_\_\_\_\_  
TAX ID NUMBER

\_\_\_\_\_  
PRIMARY SPECIALTY OF PHYSICIAN

\_\_\_\_\_  
SIGNATURE OF PHYSICIAN

\_\_\_\_\_  
STATE LICENSE NUMBER

\_\_\_\_\_  
DATE

PHYSICIAN SERVICES FOR INDIGENTS PROGRAM

BILLING PROCEDURES

JULY 1, 2013 TO JUNE 30, 2016

I. INTRODUCTION

Pursuant to provisions of the State of California Welfare and Institutions Code ("WIC"), Sections 16950, et seq., and Health and Safety Code ("HSC"), Sections 1797.98a, et seq., a Physician Services for Indigents Program ("PSIP") has been established by the County of Los Angeles ("County") to provide reimbursement to private physicians ("Physician") for certain professional services that have been rendered in Los Angeles County to eligible indigent patients. Professional physician services herein referred to are limited to emergency services as defined in WIC, Section 16953; obstetric services as defined in WIC, Section 16905.5; and pediatric services as defined in WIC, Section 16907.5.

Professional physician services which can be reimbursed under this claiming process are additionally restricted as prescribed by the County, with such restrictions subject to revision from time to time. Current County physician reimbursement restrictions are set forth herein and incorporated in the attached "Department of Health Services Physician Reimbursement Policies." The County has discretion to revise such policies from time to time as deemed necessary or appropriate and if approved by the Board of Supervisors.

In no event may this claiming process be used by Physician if his/her services are included in whole or in part in hospital or physician services claimed by a hospital or by Physician under a separate formal contract with County. Nor may this claiming process be used if Physician has previously billed County for his/her emergency, obstetric, or pediatric services under any other claiming process established by County.

This document defines the procedures which must be followed by Physician in seeking reimbursement under this Program. Submission of a claim by Physician under these procedures establishes (1) a contractual relationship between the County and Physician covering the services provided and (2) signifies Physician's acceptance of all terms and conditions herein.

These claiming procedures are effective immediately; are only valid for covered services to the extent that monies are available therefor; and are subject to revisions as required by State laws and regulations and County requirements. This claiming process may not be used by a physician if he or she is an employee of a County hospital.

## II. PHYSICIAN ELIGIBILITY

- A. Physician must complete a Physician Services for Indigents Program "Conditions of Participation Agreement" and "Program Enrollment Provider Form" and provide them to the County's Emergency Medical Services ("EMS") Agency in care of the contracted Claims Adjudicator (see address on page 5). Physician claims will not be accepted if said Agreement is not on file.
- B. Physicians who provide emergency services to eligible patients in a Los Angeles County (1) basic or comprehensive emergency department of a licensed general acute care hospital, (2) standby emergency department that was in existence on January 1, 1989 in a small and rural hospital as defined in HSC, Section 124840, or (3) site approved by the County prior to January 1, 1990, as a paramedic receiving station for the treatment of patients with emergency medical conditions, may submit claims hereunder, if all the following conditions are met:
  - 1. Emergency services are provided in person, on site, and in an eligible service setting.
  - 2. Emergency services are provided on the calendar day on which emergency services are first provided, and on the immediately following two calendar days.

Notwithstanding paragraph II B 2 above, if it is necessary to transfer the patient to a second facility that provides for a higher level of care for the treatment of the emergency condition, reimbursement shall be available for services provided to the facility to which the patient was transferred on the calendar day of transfer and on the immediately following two calendar days.

Physician employees of a County hospital are not, however, eligible for reimbursement under this claiming process.

- C. Physicians and surgeons shall be eligible to receive payment for patient care services provided by, or in conjunction with, a properly credentialed nurse practitioner or physician's assistant for care rendered under the direct supervision of a physician and surgeon who is present in the facility where the patient is being treated and who is available for immediate consultation. Payment shall be limited to those claims that are substantiated by a medical record and that have been reviewed and countersigned by the supervising physician and surgeon in accordance with regulations established for the supervision of nurse practitioners and physician assistants in California.
- D. Physicians who provide medically necessary obstetric or pediatric services to an eligible patient in a hospital, emergency department, or private office located in Los Angeles County, other than a hospital, emergency department, or office owned or operated by the County, may submit a claim hereunder. However, no physician may submit a claim for services provided in a primary care clinic which receives funding under provisions of Chapter 1331, Statutes of 1989.

E. An emergency physician and surgeon or an emergency physician group with a gross billings arrangement with a hospital located in Los Angeles County shall be entitled to receive reimbursement for services provided in that hospital, if all of the following conditions are met:

1. The services are provided in a basic or comprehensive general acute care hospital emergency department.
2. The physician and surgeon is not an employee of the hospital.
3. All provisions of Section III of these Billing Procedures are satisfied, except that payment to the emergency physician and surgeon, or an emergency physician group, by a hospital pursuant to a gross billings arrangement shall not be interpreted to mean that payment for a patient is made by a responsible third party.
4. Reimbursement is sought by the hospital or the hospital's designee, as the billing and collection agent for the emergency physician and surgeon or an emergency physician group.

For the purposes of this section, a "gross billings arrangement" is an arrangement whereby a hospital serves as the billing and collection agent for the emergency physician and surgeon, or an emergency physician group, and pays a percentage of the emergency physician and surgeon's or group's billings for all patients.

### III. PATIENT ELIGIBILITY/BILLING EFFORTS

Patients covered by this claiming process are only those who do not have health insurance coverage for emergency services and care, cannot afford to pay for services rendered, and for whom payment will not be made through any private coverage or by any program funded in whole or in part by the federal government, including Medi-Cal, but with the exception of claims submitted for reimbursement through Section 1011 of the Federal Medicare Prescription Drug, Improvement and Modernization Act of 2003.

During the time prior to submission of the bill to the County, Physician must have made reasonable efforts to obtain reimbursement and not received payment for any portion of the amount billed. For purposes of this claiming process, reimbursement for unpaid physician billings shall be limited to the following:

- (a) patients for whom Physician has conducted reasonable inquiry to determine if there is a responsible private or public third-party source of payment; and
- (b) patients for whom Physician has billed all possible payment sources, but has not received reimbursement for any portion of the amount billed; and
- (c) either of the following has occurred:



1. A period of not less than three (3) months has passed from the date Physician billed the patient or responsible third party, during which time Physician has made reasonable efforts to obtain reimbursement and has not received payment for any portion of the amount billed.
2. Physician has attempted to settle by offering to bill patients a reduced amount, i.e., a percentage of total charges.
3. Physician has received actual notification from the patient or responsible third party that no payment will be made for the services rendered.

Upon receipt of payment from the County under this claiming process, Physician must cease any current, and waive any future, collection efforts to obtain reimbursement from the patient or responsible third party. During the period after a claim has been submitted and prior to receipt of payment, the Physician can continue attempts to collect from a patient. However, once the Physician receives payment from the County, further collection efforts shall cease.

Examples of when these County collection efforts might occur would include, but not necessarily be limited to, situations where there are third-party tortfeasors responsible for a patient's medical expenses. If, after receiving payment from the County hereunder, Physician is reimbursed by a patient or a responsible third party, Physician shall immediately notify the County (see address below) in writing of the payment, and reimburse the County the amount received from the County.

**MAKE REFUND CHECK PAYABLE TO:**

County of Los Angeles/Department of Health Services

Refund checks should be accompanied by:

- a copy of the Remittance Advice, and
- a specific explanation for the refund, e.g., received payment for services from Medi-Cal, etc.

**SUBMIT NOTIFICATION AND/OR REFUND TO:**

County of Los Angeles/Department of Health Services  
Special Funds Unit  
313 North Figueroa Street, Room 505  
Los Angeles, CA 90012

**IV. CONDITIONS OF REIMBURSEMENT**

Payment is contingent upon adherence to State law and County requirements regarding eligible claims, and provision of data as specified in these Billing Procedures.

V. CLAIM PERIOD

Claims may only be submitted for eligible services provided. All claims for services provided during a fiscal year (July 1 through June 30) must be received by County's Claim Adjudicator no later than October 31st of the following fiscal year. Claims received after this deadline has passed will not be paid.

VI. REIMBURSEMENT

Reimbursement of a valid claim hereunder will be limited to a maximum of 34% of the Official County Fee Schedule (OCFS), not to exceed 100% of Physician charges. The OCFS, which establishes rates of reimbursement deemed appropriate by the County, utilizes the most current Physicians' Current Procedural Terminology (CPT-4) codes in conjunction with the Resource Based Relative Value Scale (RBRVS) unit values and a County determined weighted average conversion factor. The conversion factor for all medical procedures other than anesthesiology is \$79.49 per relative unit value. The conversion factor for anesthesiology procedures is \$48.77 per relative unit value.

The payment rate for Fiscal Year 2013-14 is 9%. Future rates will be approved by the County based on projected revenues and expenditures.

VII. COMPLETION OF FORMS

- A. Complete "Conditions of Participation Agreement" for the Physician Services for Indigents Program (sample attached). Submit one original signed Agreement to the contracted Claims Adjudicator:

American Insurance Administrators (AIA)  
P.O. BOX 2340  
Bassett, CA 91746-0340

- B. Complete one CMS-1500 Form per patient.
- C. Complete one Physician Services for Indigents Program (PSIP) Demographic Data Form per patient (sample attached). Physicians are required to provide patient data for services provided in a hospital to the extent the information is available from the hospital. Additional requirements for data submission have been established. Refer to the attached "Instructions for Submission of Claims and Data Collection".

VIII. ELECTRONIC BILLING

As an option, the County's Claims Adjudicator can receive claims electronically. The record layout necessary for electronic submission shall be obtained directly from the County Claims Adjudicator at (800) 303-5242.

IX. SUBMIT CLAIM(S) TO COUNTY'S CONTRACTED CLAIMS ADJUDICATOR

American Insurance Administrators (AIA)  
P.O. BOX 2340  
Bassett, CA 91746-0340  
ATTN: PSIP

X. CLAIM REJECTION AND APPEALS

- A. Revised claims previously rejected for incomplete information must be received by the contracted Claims Adjudicator within 20 calendar days from the date of the rejection letter; however, in no case shall claims be resubmitted later than the last working day of June of the following fiscal year.
- B. The Physician must submit an appeal of any denied claim within forty-five (45) calendar days from the date of the denied Remittance Advice. A denied claim can be appealed once; however, after the appeal is dispositioned, a further appeal will not be considered. All resubmissions or appeals must be received by Claims Adjudicator within twelve (12) months after the close of the fiscal year during which services were provided, no later than the last working day of June of the following fiscal year. All appeals shall be prepared and sent in accordance with the directions set forth in Exhibit "A".

XI. INFORMATION CONTACTS

**For Status of Claims, call:**  
AIA Physician Hotline - (800) 303-5242

XII. COUNTY LIABILITY/PAYMENT/SUBROGATION

Payment of any claim under this claiming process is expressly contingent upon the availability of monies allocated therefor by the State and by the County of Los Angeles Board of Supervisors (Board). To the extent such monies are available for expenditure under the Physician Services for Indigents Program, and until such available monies are exhausted, valid claims may be paid. Valid claims will be paid in the order of receipt; that is, if a complete and correct claim is received by County, it will have priority over claims subsequently received.

Physician agrees to assign and subrogate all rights that s/he may have against any patient, his/her responsible relative, any third party tortfeasor or any other party for reimbursement as a result of care and services provided by Physician, and/or his/her staff, for which a claim has been submitted to County under the PSIP. At its sole discretion, County, and/or its contractor, may proceed independently against such parties for reimbursement to the extent permitted by law. The rights hereby assigned and subrogated to County under this provision include reimbursement for the full amount of any customary or actually billed charges of Physician, and his/her staff, for patient care and services regardless of the amount the Physician has received under the PSIP. Physician agrees to cooperate with County and/or its contractors in the exercise of the rights assigned and subrogated to County under this provision.

### XIII. GENERAL OBLIGATION OF PHYSICIANS SUBMITTING CLAIMS

In addition to any Physician duties specified previously herein, Physicians using this claiming process are obligated as follows:

#### A. Records/Audit Adjustment

1. Physician shall immediately prepare, and thereafter maintain, complete and accurate records sufficient to fully and accurately reflect the services provided, the costs thereof, all collection attempts from the patient and third-party payers, and revenue collected, if any, for which claim has been made under this claiming process.
2. All such records shall be retained by Physician at a location in Los Angeles County for a minimum of three (3) years following the last date of the Physician services to the patient.
3. Such records shall be made available during normal County working hours to representatives of the County and/or State, upon request, at all reasonable times during such three year period for the purposes of inspection, audit, and copying. Photocopying capability must be made available to County representatives during an on-site audit.
4. County may periodically conduct an audit of the Physician's records. Audits shall be performed in accordance with generally accepted auditing standards. The audit may be conducted on a single claim, a group of claims, or a statistically random sample of claims from the adjudicated universe for a fiscal year. The scope of the audit shall include an examination of patient medical and financial records, patient/insurance billing records, and collections agency reports associated with the sampled claims.

Audited claims that do not comply with program requirements shall result in a refund to the County of the claim amount plus an assessment of fifty percent (50%) of the amount paid for each claim. Audit results may be appealed to the EMS Agency Director, or his/her designee.

If an audit of Physician or hospital records conducted by County and/or State representatives relating to the services for which claim was made and paid hereunder finds that (1) the records are incomplete or do not support the medical necessity for all or a portion of the services provided, or (2) no records exist to evidence the provision of all or a portion of the claimed services, or (3) Physician failed either to report or remit payments received from patients or third parties as required herein, or (4) the patient was ineligible for services hereunder, or (5) Physician did not otherwise qualify for reimbursement hereunder, Physician shall reimburse the County as stated above.

County also reserves the right to exclude Physician from reimbursement of future claims for any failure to satisfy conditions of this claiming process.

B. Indemnification/Insurance

By utilizing this claiming process, the Physician certifies that the services rendered by him/her, and for which claim is made, are covered under a program of professional liability insurance with a combined single-limit of not less than one million dollars (\$1,000,000) per occurrence and three million dollars (\$3,000,000) aggregate.

By utilizing this claiming process, the Physician further certifies that his/her workers' compensation coverage is in an amount and form to meet all applicable requirements of the California Labor Code, and that it specifically covers all persons providing services on behalf of the Physician and all risks to such persons.

C. Non-discrimination

In utilizing this claiming process, the Physician signifies that he/she has not discriminated in the provision of services for which claim is made because of race, color, religion, national origin, ancestry, sex, age, physical or mental disability, or medical condition and has complied in this respect with all applicable non-discrimination requirements of Federal and State law.

XIV. COMPLIANCE WITH HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT OF 1996

Under this Agreement, Contractor ("Business Associate") provides services ("Services") to County ("Covered Entity") and Business Associate receives, has access to or creates Protected Health Information in order to provide those Services.

Covered Entity is subject to the Administrative Simplification requirements of the Health Insurance Portability and Accountability Act of 1996, Public Law 104-191 ("HIPAA"), and regulations promulgated thereunder, including the Standards for Privacy of Individually Identifiable Health Information ("Privacy Regulations") and the Health Insurance Reform: Security Standards ("the Security Regulations") at 45 Code of Federal Regulations (C.F.R.) Parts 160 and 164 (together, the "Privacy and Security Regulations"). The Privacy and Security Regulations require Covered Entity to enter into a contract with Business Associate ("Business Associate Agreement") in order to mandate certain protections for the privacy and security of Protected Health Information, and those Regulations prohibit the disclosure to or use of Protected Health Information by Business Associate if such a contract is not in place.

Further, pursuant to the Health Information Technology for Economic and Clinical Health Act, Public Law 111-005, *title XIII and title IV of Division B*, ("HITECH Act"), effective February 17, 2010, certain provisions of the HIPAA Privacy and Security Regulations apply to Business Associates in the same manner as they apply to Covered Entity and such provisions must be incorporated into the Business Associate Agreement.

This Business Associate Agreement and the following provisions are intended to protect the privacy and provide for the security of Protected Health Information disclosed to or used by Business Associate in compliance with HIPAA's Privacy and Security Regulations and the HITECH Act, as they now exist or may hereafter be amended.

COUNTY OF LOS ANGELES ! DEPARTMENT OF HEALTH SERVICES

PHYSICIAN REIMBURSEMENT PROGRAMS

PHYSICIAN REIMBURSEMENT POLICIES

JULY 1, 2013 TO JUNE 30, 2016

I. POLICY STATEMENT

THE PURPOSE OF THIS POLICY IS TO ENSURE THE COUNTY'S CONFORMANCE WITH STATUTORY AND REGULATORY REQUIREMENTS, AND TO ADDRESS PRIORITIES OF THE HEALTH CARE SYSTEM WHICH ARE CRITICAL TO PROVIDING FOR THE MEDICAL NEEDS OF THE INDIGENT POPULATION, WITHIN THE LEVEL OF AVAILABLE FUNDS.

II. GENERAL RULES

- A. Official County Fee Schedule: The Official County Fee Schedule is used to determine reimbursement rates for eligible physician claims. The Official County Fee Schedule, which establishes rates of reimbursement deemed appropriate by the County utilizes the most current Physicians' Current Procedural Terminology ("CPT-4") codes which coincides with the current Resource Based Relative Values Scale ("RBRVS") unit values and a County-determined weighted average conversion factor. The conversion factor for all medical procedures except anesthesiology is \$79.49 per relative unit value. The conversion factor for anesthesiology procedures is \$48.77 per relative unit value. Reimbursement is also limited to the policy parameters contained herein.
- B. Eligible Period: Reimbursement shall be for emergency medical services provided on the calendar day on which emergency services are first provided and on the immediately following two calendar days. EXCEPTION: Trauma physicians providing trauma services at County contract trauma hospitals may bill for trauma physician services provided beyond this period.
- C. Nonemergent Pediatric and OB Services: Reimbursement may be provided for nonemergency, medically necessary services **ONLY IF** they are provided to a patient who is under 21 years of age (a pediatric patient) or to a pregnant woman from time of conception until ninety (90) calendar days following the end of the month in which the pregnancy ends (an obstetric patient).
- D. Medi-Cal/Medicare Exclusions:
  - 1. Procedures which are not covered in the Medi-Cal Program's Schedule of Maximum Allowances ("SMA") are excluded from reimbursement.

2. Procedures which are covered in Medi-Cal's SMA but require a Treatment Authorization Request ("TAR") are excluded from reimbursement; however, will be considered upon appeal and/or provision of applicable operative and/or pathology reports.
  3. Claims determined to be Medi-Cal eligible will be denied.
- E. Screening Exams: Payment will be made for emergency department medical screening examinations required by law to determine whether an emergency condition exists.
- F. Assistant Surgeons: Reimbursement for assistant surgeons will be at a rate of 16% of the primary surgeon's fee.
- G. Pediatric Hospitalization Over Five Days: All claims for pediatric patients hospitalized in excess of five calendar days must be accompanied by a statement from the hospital indicating sources the hospital utilized for reimbursement.
- H. Multiple Surgery Procedure Codes: Adjudication of claims involving multiple surgery procedure codes performed in an inpatient operating room requires submission of operative reports. No more than five (5) Procedure Codes shall be paid as follows: 100% for 1<sup>st</sup> Procedure and 50% for the 2<sup>nd</sup> through 5<sup>th</sup> Procedures.
- I. Nurse Practitioner and Physician's Assistant Services: Physicians and surgeons shall be eligible to receive payment for patient care services provided by, or in conjunction with, a properly credentialed nurse practitioner or physician's assistant for care rendered under the direct supervision of a physician and surgeon who is present in the facility where the patient is being treated and who is available for immediate consultation. Payment shall be limited to those claims that are substantiated by a medical record and that have been reviewed and countersigned by the supervising physician and surgeon in accordance with regulations established for the supervision of nurse practitioners and physician's assistants in California.

### III. INELIGIBLE CLAIMS

- A. Office Visits: Procedures performed in a physician's office will be denied unless documentation is provided to show that an eligible service was provided to either a pediatric or an obstetric patient. If a claim is made for services provided to an obstetric patient, the expected date of delivery ("EDD") must be included on the Physician Services for Indigents Program (PSIP) Demographic Data Form.

(Item #20). An obstetric claim submitted without the EDD will be rejected.



- B. Duplicate Procedures: Claims which include duplicate procedures provided to the same patient for the same episode of care are generally excluded from reimbursement. This does not apply for Evaluation & Management codes billed by separate physicians.
- C. Unlisted Procedures: Procedures which are not listed in the Official County Fee Schedule are excluded from reimbursement.
- D. Non-physician Procedures: Procedures commonly not performed by a physician will be denied (e.g., venipuncture). Claims will be reviewed and considered on appeal only.
- E. Insurance Rejections: Claims for patients with potential insurance or other third-party payer coverage will be denied unless a notice of rejection from the insurance company or other third-party payer is provided to the County. The rejection notice should indicate either (1) the patient is not a covered beneficiary or (2) the term of coverage expired prior to the date of the claimed service. If insurance or other third-party coverage has been denied for other reasons, e.g., the deductible has not been met, the type or scope of service has been classified as a nonemergency, or other similar issues denying insurance coverage, the claim will be denied. Where limited insurance policies have been exhausted by hospital billings, physician claims will be reviewed and considered on appeal.

#### IV. EXCLUSIONS

- A. Radiology/Nuclear Medicine (Codes 70002 - 79499): Reimbursement for radiology codes will be limited to readings performed while the patient is in the emergency department or other eligible site. Additionally, payment will only be made for the first radiology claim received by the County per patient per episode of care. Subsequent radiology claims for the same patient/episode will be denied.
- B. EKG (Code 93010): Reimbursement for EKG codes will only be made for the first EKG claim received by the County per patient per episode of care. Subsequent EKG claims for the same patient/episode will be denied.
- C. Pathology (Codes 80104 - 89999): Reimbursement for pathology codes will be limited to codes 86077, 86078, and 86079. Additionally, codes 88329, 88331, and 88332 will be reimbursed only if the pathologist is on site and pathology services are requested by the surgeon.
- D. Surgery (Codes 10000 - 69979): There are no exclusions as long as the procedure is covered in Medi-Cal's SMA and does not require a TAR (see Medi-Cal Exclusions in section A. above).

- E. Anesthesia: There are no exclusions as long as the procedure is covered in Medi-Cal's SMA and does not require a TAR (see Medi-Cal Exclusions in section A. above).
- F. Modifiers: Reimbursement is excluded for all modifiers except radiology.
- G. Prior Dx Codes: Reimbursement will no longer be made for wound checks and suture removal.
- H. Critical Care (Codes 99291 and 99292): Reimbursement will not be made on critical care codes after the first 24 hours of service.
- I. Newborn Care (Inpatient Code 99431 and Emergency Department Code 99283): Reimbursement will only be made once for the same recipient by any provider and only if accompanied by a Medi-Cal denial. V30 through V30.2 codes are reimbursable only if a copy of Medi-Cal denial is provided.

V. ADDITIONAL EXCLUSIONS

Upon approval of the Board of Supervisors, the County may revise the Physician Reimbursement Policies from time to time as necessary or appropriate.

VI. APPEALS

Appeals for claims rejected or denied may be submitted to the Physician Reimbursement Advisory Committee ("PRAC"), a committee of physicians selected by Hospital Council of Southern California and by the Los Angeles County Medical Association. Appeals shall include the PSIP Demographic Data Form, CMS-1500, operative reports, if applicable, and supporting documents as needed. Appeals shall be mailed to the contracted Claims Adjudicator:

American Insurance Administrators (AIA)  
P.O. BOX 2340  
Bassett, CA 91746-0340  
ATTN: APPEALS UNIT

COUNTY OF LOS ANGELES ! DEPARTMENT OF HEALTH SERVICES

NON-COUNTY PHYSICIANS

INSTRUCTIONS FOR  
SUBMISSION OF CLAIMS AND DATA COLLECTION

JULY 1, 2013 TO JUNE 30, 2016

.....  
GENERAL INFORMATION

Physicians must submit both a **CMS-1500 Form** and a **Physician Services for Indigents Program (PSIP) Demographic Data Form** for each patient's care if they are claiming reimbursement under the County's PSIP. Information from both the PSIP Demographic Data Form and the CMS-1500 Form are used by the County to comply with State reporting mandates. **An original PSIP Demographic Data Form must be completed for each patient. Xeroxed documents/information will be rejected.**

**PATIENT INFORMATION:** Physicians are required to make reasonable efforts to collect all data elements; however, physicians are only required to provide patient data for services provided in a hospital to the extent the information is available from the hospital. If, after reasonable efforts are made, some data elements cannot be obtained, indicate "N/A" (not available) in the space for the data element which was not obtainable. **Claims for services provided to patients as INPATIENT or OUTPATIENT/OFFICE VISIT shall not be accepted without completion of all data elements unless a reasonable justification is provided.**

**ALL CLAIMS should be submitted to American Insurance Administrators.**

TRAUMA PHYSICIANS - SUBMIT CLAIMS:

American Insurance Administrators (AIA)  
P.O. BOX 2340  
Bassett, CA 91746-0340  
Attention: **TRAUMA CLAIMS**

ALL OTHER PHYSICIANS--SUBMIT CLAIMS TO:

American Insurance Administrators (AIA)  
P.O. BOX 2340  
Bassett, CA 91746-0340  
Attention: **PHYSICIAN INDIGENT PROGRAM CLAIMS**

Contact: AIA Physician Hotline - (800) 303-5242 Ext. 518

## COMPLETION OF PSIP DEMOGRAPHIC DATA FORM

### PATIENT INFORMATION (Items #1-10)

1. TPS #

Enter Trauma Patient Summary number if claim is for a contract trauma patient. If claim is for a non-trauma patient, leave box blank.

2. SOCIAL SECURITY #

Enter Patient's social security number. Failure to provide the social security number must be justified in item # 26 (REASON) of the PSIP Demographic Data Form.

3. PATIENT'S NAME

Enter Patient's last name, first name, and middle initial. (1) If Patient is a minor, parent/guardian name must be provided.

4. PLACE OF BIRTH

Enter Patient's city, state, and country of birth.

5. MOTHER'S MAIDEN NAME

Enter Patient's mother's maiden name.

6. ETHNICITY

Check appropriate box to indicate Patient's racial/ethnic background:

- (1) white
- (2) black
- (3) asian/pacific islander
- (4) native american/eskimo/aleut
- (5) hispanic
- (6) filipino
- (7) other (or none of the above)

7. EMPLOYMENT TYPE

Check appropriate box to indicate occupation of Patient or Patient's family's primary wage earner:

- (0) unemployed
- (1) farming/forestry/fishing
- (2) laborers/helpers/craft/inspection/repair/production/transportation
- (3) sales/service
- (4) executive/administrative/managerial/professional/technical/related support
- (5) other

\*\*\* Note: Employment type must be consistent with required employment information provided on the CMS-1500. Claims with inconsistent information will be rejected.

8. MONTHLY INCOME

Enter total of Patient's or Patient's family's primary wage earner's wages and salaries (including commissions, tips, and cash bonuses), net income from business or farm, pensions, dividends, interest, rents, welfare, unemployment or workers' compensation, alimony, child support, and any money received from friends or relatives during the previous month by all related family members currently residing in the patient's household.

9. FAMILY SIZE

Enter the number of individuals related by birth, marriage, or adoption who usually share the same place of residence (including any active duty members of the military who are temporarily away from home). This number includes a head of household who is responsible for payment, and all of this person's dependents. The following family members should be included in the family size:

- ! parent(s)
- ! children under 21 years of age living in the home. A child under 21 years of age who is in the military would be counted only if he/she gave his/her entire salary to the parent(s) for support of the family.
- ! children under 21 years of age living out of the home but supported by the parent(s), e.g., a child in college

**\*\*\* Note:** For a minor child, entering one (1) in family size will result in rejection.

10. SOURCE OF INCOME

Check appropriate box to indicate the primary source (largest single source) of family income:

- (0) none
- (1) general relief
- (2) wages
- (3) self-employed
- (4) disability
- (5) retirement
- (6) other, e.g., unemployment/VA benefits/interest/dividends/rent/child support/alimony, etc.

PATIENT INFORMATION VERIFICATION (Items #26-27)

26. REASON(S)

If Patient Information is not available for services provided to patients as INPATIENT or OUTPATIENT/OFFICE VISIT, submitting physician/agency is required to enter a reason(s) why information was not obtained and N/A was indicated. All reasonable efforts must be taken to obtain patient information from the hospital.

**\*\*\* Note:** N/A will only be accepted for patients seen through the emergency department. Patients admitted to the hospital (INPATIENT) and seen as a doctor's appointment (OUTPATIENT/OFFICE VISIT) shall not be accepted without completion of all data elements unless a reasonable justification is provided.

27. SIGNATURE

If Patient Information is not available for services provided to patients as INPATIENT or OUTPATIENT/OFFICE VISIT, enter a signature of the physician/submitting agency attesting to the fact that every attempt to obtain information was made. If all data elements are complete, a signature is not required.

PHYSICIAN SERVICES (Items #20-25)

20. PHYSICIAN FUND

Check appropriate box to indicate type of claim being submitted:

(1) **CONTRACT TRAUMA** - trauma care provided at the following hospitals:

Antelope Valley Hospital  
California Hospital Medical Center  
Cedars-Sinai Medical Center  
Childrens Hospital Los Angeles  
Henry Mayo Newhall Memorial Hospital  
Holy Cross Medical Center  
Huntington Memorial Hospital  
Memorial Hospital Medical Center of Long Beach  
Northridge Hospital Medical Center  
St. Francis Medical Center  
St. Mary Medical Center  
UCLA Medical Center  
Other hospitals as approved by the Board of Supervisors and designated by the Emergency Medical Services Agency

(2) **NON-CONTRACT EMERGENCY** - all emergency services provided by a licensed Physician excluding specialty care provided by a designated contract trauma hospital as per (1) above.

(3) **PEDIATRICS** - pediatric services means all medical services rendered by any licensed Physician to persons from birth to 21 years of age, and shall include attendance at labor and delivery.

(4) **OBSTETRICS** - obstetric services means the diagnosis of pregnancy and all other medical services provided by a licensed Physician to a pregnant woman during her pregnancy from the time of conception until ninety (90) days following the end of the month in which the pregnancy ends.

\*\*\* Note: If "Obstetrics" is checked, the Expected Date of Delivery (EDD) must be entered.

21. SERVICE SETTING

Check one of the following:

- (1) inpatient
- (2) emergency department
- (3) outpatient/office visit, CHECK ONE OF: (a) primary care (b) specialty care

**\*\*\* Note:** If (1) INPATIENT or (2) OUTPATIENT/OFFICE VISIT is checked, items #2-10 cannot indicate "N/A" (not available) unless a reasonable justification is indicated in item #26 (REASON).

22. PHYSICIAN'S NAME AND STATE LICENSE NUMBER

Enter Physician's name and State license number.

23. PAYEE NAME, ADDRESS AND TAX ID NUMBER

Enter payee name, address, and nine (9) digit federal tax ID number.

24. DATE BILLED COUNTY

Enter date Physician billed the County.

CHARGES

Enter total amount of Physician charges.

25. CONTACT PERSON/TELEPHONE NO.

Enter name and telephone number of individual authorized to answer questions regarding the claim.

## COMPLETION OF CMS-1500 FORM

The following CMS-1500 items must be completed:

Patient's Name (last, first, middle initial)

Patient's Date of Birth and Sex

Patient's Address (city, state, zip)

Employment Information

**\*\*\* Note:** All employment information must be consistent with PSIP Demographic Data Form, item #7 (EMPLOYMENT TYPE).

Hospitalization Dates Related to Current Services (Admission and Discharge dates)

**\*\*\* Note:** Hospital admit and discharge dates that are equal (i.e., 07-01-06 to 07-01-06) in box 18 must have an explanation in box 19 (Reserved for Local Use)

Diagnoses (primary and two others)

Date of Service

Procedures (descriptions)

Patient's Account No.

Name and Address of Facility Where Services Were Rendered

The CMS-1500 section at the top of the form indicating *Medicare, Medicaid, Champus, Group Health Plan, Other*, will only be accepted when *Other* is checked or the section is left blank. If any other box is checked (*Medicare, Medicaid, Group Health Plan, etc.*), the claim will be rejected.

When completing Section Number 24 (A thru K) all lines are to be utilized before going on to another CMS-1500 form.



ON-COUNTY  
PHYSICIANS

## PHYSICIAN SERVICES FOR INDIGENTS PROGRAM (PSIP) DEMOGRAPHIC DATA FORM

## PATIENT INFORMATION\*

COMPLETE ENTIRE CLAIM AND SUBMIT WITH CMS-1500

FOF EMS USE ONLY

TRAUMA

YES

NO

PS #

02. SOCIAL SECURITY NUMBER:

PATIENT'S NAME:

LAST

FIRST

MIDDLE INITIAL

(1) IF MINOR, PARENT / GUARDIAN:

LAST

FIRST

PLACE OF BIRTH:

CITY

STATE

COUNTY

MOTHER'S MAIDEN NAME:

ETHNICITY ☐ (1) WHITE☐ (4) NATIVE AMERICAN / ESKIMO / ALEUT☐ (7) OTHER☐ (2) BLACK☐ (5) HISPANIC☐ (3) ASIAN / PACIFIC ISLANDER☐ (6) FILIPINO

EMPLOYMENT TYPE:

☐ (0) UNEMPLOYED☐ (3) SALES / SERVICES☐ (1) FARM / FORESTRY / FISHING☐ (4) EXECUTIVE / ADMINISTRATIVE / MANAGERIAL / PROFESSIONAL  
TECHNICAL RELATED SUPPORT☐ (2) LABORERS / HELPERS / CRAFT / INSPECTION/  
REPAIR / PRODUCTION / TRANSPORTATION☐ (5) OTHER

MONTHLY INCOME:

\$

9. FAMILY SIZE (COUNT PATIENT AS 1):

SOURCE OF INCOME:

☐ (0) NONE☐ (3) SELF-EMPLOYED☐ (6) OTHER: ,e.g., UNEMPLOYMENT / VA BENEFITS / INTEREST /  
DIVIDENDS / RENT / CHILD SUPPORT / ALIMONY, ETC.☐ (1) GENERAL RELIEF☐ (4) DISABILITY☐ (2) WAGES☐ (5) RETIREMENT

## PATIENT INFORMATION VERIFICATION

UNABLE TO OBTAIN PATIENT INFORMATION FROM HOSPITAL, SUBMITTING  
PHYSICIAN/AGENCY MUST GIVE REASON(S) WHY INFORMATION WAS NOT  
OBTAINED AND MUST SIGN INDICATING EVERY ATTEMPT WAS MADE:

REASON (S)

(26)

SIGNATURE:

(27)

## PHYSICIAN SERVICES

PHYSICIAN FUND

☐ (1) CONTRACT TRAUMA☐ (3) PEDIATRICS☐ (2) EMERGENCY DEPARTMENT☐ (4) OBSTETRIC EDD:

SERVICE SETTING

☐ (1) INPATIENT☐ (2) EMERGENCY DEPARTMENT☐ (3) OUTPATIENT / OFFICE VISIT, CHECK ONE OF:☐ a☐ b

PHYSICIAN'S NAME:

STATE LICENSE NO:

PAYEE NAME:

PAYEE TAX ID #:

PAYEE ADDRESS:

STATE LICENSE NO:

DATE BILLED COUNTY:

CHARGES:

FOR QUESTIONS REGARDING CLAIM:

CONTACT PERSON

TELEPHONE NO: ( )

**COUNTY OF LOS ANGELES  
PHYSICIAN SERVICES FOR INDIGENTS PROGRAM**

**EFFECTIVE JULY 1, 2013**

**OFFICIAL COUNTY FEE SCHEDULE:**

Official County Fee Schedule (OCFS) for Physicians: Utilizes the most current Physicians' Current Procedural Terminology (CPT-4) codes in conjunction with the Resource Bases Relative Value Scale (RBRVS) unit values and a County determined weighted average conversion factor. The conversion factor for all medical procedures other than anesthesiology is \$79.49. The conversion factor for anesthesiology is \$48.77.

**REIMBURSEMENT RATES:**

Reimbursement of a valid claim for:

**Trauma:** The initial payment rate in effect on the date of service shall be 50% of the OCFS, not to exceed 100% of physician charges.

**Other Emergency Services:** The initial payment rate in effect on the date of service shall be 9% of the OCFS, not to exceed 100% of physician charges, in order to ensure that all claims are paid at an equivalent rate. This initial percentage figure may be increased to not more than 34% of the OCFS and not to exceed 100% of physician charges, based on actual program revenue and the actual volume of claims paid.